



## **WE ARE HIRING!**

Our client is offering very exciting employment opportunity for the position of a **General Manager** with excellent proven five years' experience in a senior management position in a transport, logistics or haulage sector.

### **Role Overview**

The General Manager shall be responsible for managing the overall operations of the company, focusing on improving efficiency, maximizing fleet utilization and ICD facilities, ensuring safety compliance, driving and space profitability. The ideal candidate should be well versed with local transportation regulations such as permits, licensing and driver safety.

### **Responsibilities**

#### **1. Strategic Planning**

- ❖ Plan and Identify opportunities for market expansion
- ❖ Plan and implement new technologies to improve service efficiency
- ❖ Build and maintain relationships with key customers

#### **2. Financial Management**

- ❖ Develop, Implement and maintain budgetary and resource allocation plans
- ❖ Plan, monitor and report on financial performance
- ❖ Optimize all operating costs to ensure high-profit margins
- ❖ Plan and monitor the fuel consumption

#### **3. Team Leadership**

- ❖ Monitor the operations of the team such as drivers and maintenance staff to ensure productivity
- ❖ Manage the commercial fleet, including vehicle maintenance, acquisition, and asset lifecycle tracking to reduce downtime

#### **4. Operations Oversight**

- ❖ Oversee daily transport and ICD operations including route planning, scheduling loads
- ❖ Managing the movement of goods to ensure on-time delivery and the warehouse activities
- ❖ Plan, monitor and evaluate daily operations

- ❖ Prepare regular reports

## 5. Safety and Compliance

- ❖ Ensure full compliance with all transportation laws, driver regulations, safety protocols and licensing requirements.
- ❖ Fostering a culture of safety among staff

### Key required competencies

- ❖ **Education:** Bachelor's degree in Business Administration, Logistics, Supply Chain Management, or a related field. Post Graduate degree 's an added advantage
- ❖ **Experience:** Proven five years' experience in a senior management role within a transport, logistics, or haulage company.
- ❖ **Logistics Expertise:** Strong knowledge of transport software, dispatch systems, and fleet management technologies.
- ❖ **Skills:** Strong leadership, financial acumen, problem-solving, and negotiation skills.
- ❖ **Regulatory Knowledge:** Deep understanding of local transportation regulations (e.g., permits, licensing, driver safety).

### Key Performance Indicators (KPIs)

- ❖ On-time delivery percentage. Daily Dash board monitoring
- ❖ Fleet utilization rate and optimization. Weekly dash board
- ❖ Cost per kilometer/mile (fuel efficiency). Per route analysis
- ❖ Driver safety record (accident reduction). Weekly analysis and monthly
- ❖ Customer satisfaction score. Monthly analysis
- ❖ ICD occupancy. Monthly dash board
- ❖ Asset utilization. Weekly asset analysis

## DO YOU HAVE WHAT IT TAKES?

*Here is how to apply: -*

All interested candidates should send copies of their updated CVs with three referees to:  
***application@jobconnect.co.ug not later than 28<sup>th</sup> May 2026, at 2:00 p.m.***

**Please note only candidates meeting the above criteria will be contacted.**